







**1. Organisation name (optional)**

	Response Count
	38
<b>answered question</b>	<b>38</b>
<b>skipped question</b>	<b>15</b>



**2. Do you currently import or manufacture electric bicycles or electric bicycle conversion kits?**

		Response Percent	Response Count
Yes		28.3%	15
No		71.7%	38
<b>answered question</b>			<b>53</b>
<b>skipped question</b>			<b>0</b>



**3. Do you currently - (Please tick all appropriate answers)**

		Response Percent	Response Count
Import complete electric bicycles		71.4%	10
Import electric bicycle conversion kits		57.1%	8
Manufacture complete electric bicycles		35.7%	5
Manufacture electric bicycle conversion kits		14.3%	2
Other (please specify)		0.0%	0
<b>answered question</b>			<b>14</b>
<b>skipped question</b>			<b>39</b>






**4. Do you currently sell electric bicycles directly to the public?**

		Response Percent	Response Count
Yes		57.1%	8
No		42.9%	6
answered question			14
skipped question			39

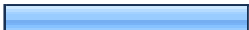

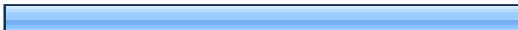
**5. With the expected changes to the electric bike definitions and road laws, do you expect to import or manufacture electric bicycles or conversion kits in the next 12 months?**

		Response Percent	Response Count
Yes		38.5%	20
No		61.5%	32
answered question			52
skipped question			1



## 6. If yes, will you - (please tick all appropriate answers)

		Response Percent	Response Count
Import complete electric bicycles		78.9%	15
Import electric bicycle conversion kits		52.6%	10
Manufacture complete electric bicycles		21.1%	4
Manufacture electric bicycle conversion kits		10.5%	2
Other (please specify)		10.5%	2
		<b>answered question</b>	<b>19</b>
		<b>skipped question</b>	<b>34</b>



## 7. Will you supply your electric bicycle products to consumers through -

		Response Percent	Response Count
online store		38.9%	7
your own 'bricks and mortar store'		33.3%	6
<b>network of 'bricks and mortar' retailers</b>		<b>83.3%</b>	<b>15</b>
		Other (please specify)	1
		<b>answered question</b>	<b>18</b>
		<b>skipped question</b>	<b>35</b>







**8. Do you believe the new design and road rules will significantly grow the sales of electric bicycles in Australia?**

		Response Percent	Response Count
Yes		73.7%	14
No		26.3%	5
		<b>answered question</b>	<b>19</b>
		<b>skipped question</b>	<b>34</b>


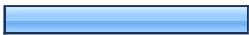



**9. Do you believe electric bicycles will create significant growth for your business?**

		Response Percent	Response Count
Yes		68.4%	13
No		31.6%	6
		<b>answered question</b>	<b>19</b>
		<b>skipped question</b>	<b>34</b>



**10. If you will import or manufacture electric bicycles to the new design rules, how long will it take for you to receive stock in Australia after the new design and road rules are approved?**

		Response Percent	Response Count
< 1 Month		10.5%	2
1 - 2 months		10.5%	2
2 - 3 months		26.3%	5
3 - 4 months		10.5%	2
4 - 5 months		5.3%	1
5 - 6 months		0.0%	0
<b>More than 6 months</b>		<b>36.8%</b>	<b>7</b>
<b>answered question</b>			<b>19</b>
<b>skipped question</b>			<b>34</b>



**11. How will you provide servicing to electric bikes you distribute?**

		Response Percent	Response Count
<b>Retailers will perform all servicing</b>		<b>50.0%</b>	<b>9</b>
Retailers perform servicing on mechanical bicycle components and return any electrical servicing to the distributor		38.9%	7
Return all services to the distributor		27.8%	5
Unsure of service model		11.1%	2
Other (please specify)		16.7%	3
<b>answered question</b>			<b>18</b>
<b>skipped question</b>			<b>35</b>



**12. Do you currently have staff in your organisation who will be able to perform servicing and repairs on electric bicycles?**

		Response Percent	Response Count
Yes		61.1%	11
No		38.9%	7
answered question			18
skipped question			35





**13. Will you provide in-house training for retailers on servicing your electric bikes?**

		Response Percent	Response Count
Yes		83.3%	15
No		16.7%	3
answered question			18
skipped question			35



**14. Do you think the introduction of a greater range of electric bicycles will grow the whole bicycle industry?**

		Response Percent	Response Count
Yes		93.8%	15
No		6.3%	1
answered question			16
skipped question			37




**15. Will the introduction of a greater range of electric bicycles have any impact on non-electric bike sales**

		Response Percent	Response Count
Yes - will increase sales of non-electric bicycles		29.4%	5
Yes - will decrease sales of non-electric bicycles		5.9%	1
<b>No - will have no impact on non-electric bike sales</b>		<b>52.9%</b>	<b>9</b>
Other (please specify)		11.8%	2
<b>answered question</b>			<b>17</b>
<b>skipped question</b>			<b>36</b>



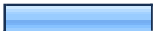



**16. Do you currently have any requirements for retailers to have a minimum standard bicycle mechanics qualification to service your brand of bike/product?**

		Response Percent	Response Count
Yes		26.1%	12
<b>No</b>		<b>73.9%</b>	<b>34</b>
<b>answered question</b>			<b>46</b>
<b>skipped question</b>			<b>7</b>

### 17. If yes, what level?




		Response Percent	Response Count
Cert II in bicycle mechanics		8.3%	1
Cert III in bicycle mechanics		41.7%	5
<b>In-house brand specific training</b>		<b>50.0%</b>	<b>6</b>
Other (please specify)		0.0%	0
<b>answered question</b>			<b>12</b>
<b>skipped question</b>			<b>41</b>

### 18. Do you believe the industry should introduce a minimum level of qualification for all bicycle mechanics



		Response Percent	Response Count
No		11.6%	5
<b>Yes - Cert III in Bicycle Mechanics</b>		<b>41.9%</b>	<b>18</b>
Yes - Cert II in Bicycle Mechanics		23.3%	10
Yes - Distributor based training program		14.0%	6
Yes - Internal retailer based training program		4.7%	2
Other (please specify)		4.7%	2
<b>answered question</b>			<b>43</b>
<b>skipped question</b>			<b>10</b>



**19. Do you believe the bicycle sector would benefit from an industry recognised certification for retail outlets?**

		Response Percent	Response Count
Yes		76.7%	33
No		16.3%	7
Other (please specify)		7.0%	3
answered question			43
skipped question			10

**20. If you would like to receive further information on changes to electric bicycle design rules and road laws, please include your contact details below**

		Response Percent	Response Count
Name		100.0%	17
Email		100.0%	17
answered question			17
skipped question			36